

## Curriculum Vitae



**Date of birth:** 1970

**Surname:** Susi  
**First name:** Erkki

**Address:** Estonia

### **Education:**

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1988-1994 Tallinn Technical University.  
Faculty of material manufacturing, master's degree on engineering of woodworking technology.

1991-1992 Helsinki Technical University, woodworking technology

1994-1996 EBS (Estonian Business School)  
MBA in international business

2004-2005 "20 Keys program" (more advanced program of TPS). Kaizen green belt level

2007-2008 Fontes PMP Business Mentor program.

2007 EFQM Committed to Excellence program. Certified auditor

2009 Fontes PMP coaching program

2013 EBS AoEC Executive Coaching Certificate program

2014 Fontes PMP, Different management styles "

2014 Stockholm School of Economics/IFL Executive Education „Nefab Management program “

2015 AoEC Practioner Diploma in Executive Coaching

2017 ILM Master Training Certificate. Certificate of Master trainer

### **Work experience:**

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2024/09- current CPO(Chief Production Officer) at Frankenburg Technology

2001-2024/08 Nefab Packaging Ltd – Estonia  
Nefab OY- Finland  
Title: Managing Director

**Additionally:**

- Chairman of the Board Nefab Packaging OOO (Russia) 2012-2015
- Board member Nefab Supply HB (Sourcing company from Russia) 2005-2015
- Board member of Nefab Slovakia 2005-2009
- Chairman of the Board Nefab Turkey 2016
- Board Member of Nefab Packaging Estonia 2016

**Main tasks:** Building up new sites and companies. Responsible of market analyses, financial forecasting, and regular follow up of company's development and profitability's.

May'99-December'00 Varu Sawmills Ltd (company was bought later by Stora Enso)

**Title:** Managing Director

Main task was restructuring two companies and merge them together. Successfully implemented together with yield improvement from 47%-55%

July'96-March'99

Talinvest Ltd

Private equity company

**Job title:** project executive

This period gave me impressive understanding of financial analytics and risk management including project management of real estate companies and retail businesses.

Apr'95-June 96

Mõigu EK wood factory:

manufacturer: Sawmill, window/doors manufacturing.

Job title: Production manager

1993-1995a.

Tarmel Ltd.

Manufacturer of wooden details and furniture

Job Title: department manager

### Languages:

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Estonia (native),  
 English-very good  
 Finnish-very good  
 Russian-good  
 Swedish-minor

### Hobby's:

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- sport, reached into level of Master of sport USSR in modern pentathlon,
- today actively swimming. Participating on Masters competitions.
- mentoring/coaching. Been active mentor/coach of management since 2007.
- Founder Member of ICF (International Coaching Federation) Estonia Chapter
- Member of Estonian Mentoring Association

### Behaviors:

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- Visioner with “big picture”
- Developer
- Target oriented achiever
- Analytical
- Team leader and coach
- Strait forward person
- exceptionally good listener
- Trustful